DELTA AIR LINES AND TRAVELPORT 23 MAY 2019 ADELTA

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EL.

MOST RELEVANT COMPANIES IN AMERICA



"A BRAND IS NO LONGER WHAT WE TELL CONSUMER IT IS, IT IS WHAT CONSUMERS TELL EACH OTHER IT IS"

📥 DELTA 🏐

OUR NUMBERS SPEAK FOR THEMSELVES

COMPLETION FACTOR¹

FlightStats (Apr. 2019)



98.7%

Delta Air Lines

96.8% 96.0% United American ON-TIME PERFORMANCE¹ FlightStats (Apr. 2019)



72.5%

Delta Air Lines

66.5% 65.4% United American MISHANDLED BAGS per 1,000 passengers² (Dec. 2018)

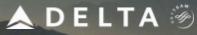
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DESTINATIONS

DELTA NONSTOP FLIGHTS FROM AMSTERDAM





AMSTERDAM ORLANDO



- Year round nonstop trans-Atlantic flights from Amsterdam to Orlando
- Aircraft: Boeing 767-300ER



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FLIGHT NUMBER	DEPARTURE	ARRIVAL
DL127	Amsterdam (AMS) at 13:15	Orlando (MCO) at 17:41
DL126	Orlando (MCO) at 21:45	Amsterdam (AMS) at 12:45 (next day)

ATLANTA HARTSFIELD-JACKSON INTERNATIONAL AIRPORT



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NEW YORK JOHN F. KENNEDY INTERNATIONAL AIRPORT



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DETROIT METROPOLITAN WAYNE COUNTY AIRPORT

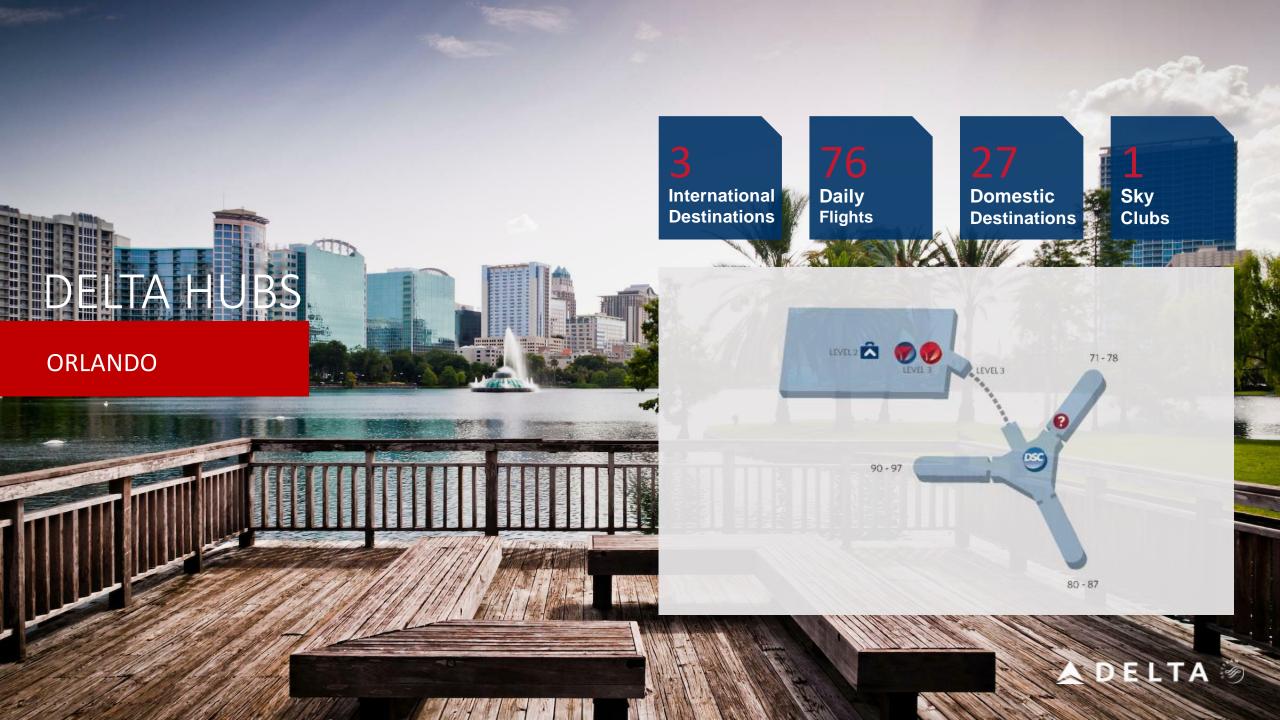
International Daily Domestic Sky Destinations Flights Destinations Clubs Gates C1 - C7 are **McNamara Terminal** located on Level 1 B 6 Level 1 Delta Sky Club Delta Sky Club Upper Level B21 A3 Tunnel A34 C24 S A38 C27 C Delta Sky Club South Station A35 **Terminal Station** Delta Sky Club Upper Level Level 3 Lower Level 000 Level 1 A78 Partner Check-In Lower Level (outside) Air France A Aeromexico **Parking Garage Level** A77 Parking Garage Level 4 P **North Station**

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MINNEAPOLIS / ST. PAUL INTERNATIONAL AIRPORT



📥 DELTA 🍥



DELTA FLEET

AIRCRAFT	OWNED	LEASED	TOTAL
B777–200ER	8	-	8
B777–200LR	10	-	10
A319–100	55	2	57
A320–200	58	11	69
A330–200	11		11
A321-200	7	4	11
A330-200	11	- \ \	11
A330–300	26	3	29
MD-88	93	23	116
MD-90	65	-	65
B717–200	3	88	91
B737–700	10	NSOGON	10
B737–800	73	100000000	73
B737–900ER	41	24	65
B747–400	4	5	9
B757–200	79	24	101
B757–300	16	-	16
B767–300	10	-	10
B767–300ER	54	4	58
B767–400ER	21		21
TOTAL	644	186	830

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DELTA FLEET MODERNIZATION

75 Bombardier CS100s DELIVERY TILL 2022

DELTA



DELTA FLEET MODERNIZATION

25 Airbus A350-900s DELIVERY TILL 2020



DELTA FLEET MODERNIZATION

25 Airbus A330-900Neos DELIVERY 2019 TILL 2022



DELTA ONE®

LUXURY FROM START TO FINISH







A330



Premium Check-in, Security, Boarding and Bag Delivery

الله المعالم 180-degree Flat-bed Seats

Chef-curated Meals

Exclusive serviceware designed by Alessi



DELTA ONE®

LUXURY FROM START TO FINISH

B767







Power at every seat

Westin Heavenly[®] Bedding

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Beer, spirits & wines carefully hand-picked by Delta's Master Sommelier Andrea Robinson



Tumi[™] amenity kit with Kiehl's Since 1851 products



DELTA ONE®

LUXURY FROM START TO FINISH







LSTN Sound Co Premium noise-canceling headphones



Delta Sky Club® access



Delta Studio®



Access To In-flight Wi-fi

F

Free Messaging: iMessage, WhatsApp & Facebook Messenger



DELTA ONE® SUITE

REDEFINING INTERNATIONAL BUSINESS CLASS TRAVEL







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DELTA ONE® SUITE

REDEFINING INTERNATIONAL BUSINESS CLASS TRAVEL







WORLD'S FIRST ALL-SUITE BUSINESS CLASS

Delta One suite offers each customer a private space accessed by a sliding door, including:

- Thoughtfully designed personal stowage areas
- Advanced in-flight entertainment system.
- Premium trim and finishes for an unparalleled experience
- Memory foam-enhanced comfort cushion
- Customizable ambient lighting
- Debuts on Delta's first Airbus A350, entered service in fall 2017. Now operating on AMS-DTW
- Each aircraft will feature 32 suites
- On-board service equivalent to Delta One[®]



DELTA PREMIUM SELECT

MORE PERSONAL SPACE, ELEVATED SERVICE & DISTINGUISHED AMENITIES











Adjustable leg rests and head rests

Pre-departure beverage service



13.3-inch entertainment screen



DELTA PREMIUM SELECT

MORE PERSONAL SPACE, ELEVATED SERVICE & DISTINGUISHED AMENITIES









Sky Priority[®] which includes expedited security, premium boarding and faster bag delivery on arrival

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TUMI amenity kit with Travel Essentials, socks, eyeshades, earplugs and more

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LSTN Sound Co noise-canceling headphones



Heavenly[®] In-Flight Blanket, engineered to be comfortable



DELTA PREMIUM SELEC

MORE PERSONAL SPACE, ELEVATED SERVICE & DISTINGUISHED AMENITIES







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Seasonal, regional meals, inspired by Delta destinations from around the globe. Served on beautifully designed Alessi service ware

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Complimentary Select Wines, Craft Beers and Premium Spirits

<u>"</u>

Complimentary after dinner glass of wine or Starbucks[®] coffee service



DELTA PREMIUM SELECT

MORE PERSONAL SPACE, ELEVATED SERVICE & DISTINGUISHED AMENITIES









Delta Studio[®]



Access To In-flight Wi-fi



Free Messaging: iMessage, WhatsApp & Facebook Messenger



DOMESTIC DELTA ONE®

AMENITIES TAKE FLIGHT IN SELECT LONG-HAUL DOMESTIC MARKETS BEGINNING APRIL 1, 2018

> THE DELTA ONE CABIN OFFERS A LUXURIOUS EXPERIENCE ON SOME OF DELTA'S LONGEST FLIGHTS, WITH PRIVACY, COMFORT AND EXCEPTIONAL SERVICE FEATURED AT EVERY STEP.

Available on select flights between the following markets:

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- Boston and Los Angeles
- New York-JFK and San Diego, Seattle
- New York-JFK and Las Vegas (Starting May 1, 2018)
- Atlanta and Honolulu
- Minneapolis and Honolulu

TUMI AMENITY KITS

AVAILABLE IN DELTA ONE® AND DELTA PREMIUM SELECT



DELTA ONE

- Hand Cleanser
- Mouthwash Stick
- TUMI Eyeshades
- Updated Striped Socks
- Kiehl's Lip Balm #1
- Grapefruit-scented Deluxe Hand and Body Lotion

TUN

📥 DELTA 🍥

- Crest Toothpaste
- Tissues
- Mouthwash
- Ear Plugs

ULTRA SOF

ULTRA SOFT

ADELTA

QUIET PLEASE

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TUMI AMENITY KITS

AVAILABLE IN DELTA ONE[®] AND DELTA PREMIUM SELECT



(MALIN+GOETZ)

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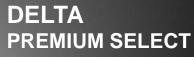
QUIET PLEASE

.17fl.oz.@5ml

JAPPONIA POUR LE CORPS AVEC VI SN PROVITAMIN BS- BL-219-SML. .17761.02.05ml

(MALIN+GOET2) offers sim kincare solutions that are both and effective. For all skin typ Every product is formulated trusted natural ingredents a solvanced technology is a former to the solution of the solution ofgette (control

oldare



- Malin+Goetz
 Vitamin B Lotion
- Colgate Toothpaste

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- Eye Mask
- Socks
- Ear Plugs

DELTA COMFORT+®

PLUS MEANS MORE







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Sky Priority[®] boarding¹



Dedicated overhead bin space²

Seat closer

Seat closer to the front of the cabin



Additional space to work or relax



DELTA COMFORT+®

PLUS MEANS MORE

MFORT+









Up to 50% more seat recline than a standard seat

EEE

10 cm more legroom than a standard seat



Free beer*, wine* and spirits*, Starbucks Coffee

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Enhanced hot meals, snacks and ice cream on long-haul international flights



DELTA COMFORT+®

PLUS MEANS MORE









Premium Snacks on flights +750 Miles



Wi-Fi available* and Free Messaging



Delta Studio[®]

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Complimentary sleep kit's eye shades and ear plugs.



DELTA MAIN CABIN

A HIGHER STANDARD







INTERNATIONAL LONG HAULS

- Complimentary snacks & meal service
- Non-alcoholic beverages
- Free beer, wine, spirits available,
 Starbucks[®] coffee
- Pillow & blanket available
- Sleep Kit
- Delta Studio®
- Entertainment: films to music, games to TV, HBO[®] to SHOWTIME on seat back screens

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- Access to In-flight Wi-fi
- Free Messaging

DELTA MAIN CABIN

A HIGHER STANDARD







NORTH AMERICA FLIGHTS & SHORT HAULS

- Free snacks
- Free non-alcoholic beverages,
 Starbucks coffee
- Food available for purchase¹
- Beer, Wine, Spirits Available for Purchase
- Pillow & Blanket Available
- Sleep Kit
- Delta Studio®
- Access In-flight Wi-fi

 1On North American flights over 900 miles, Flight Fuel menu available for purchase. seasonally-fresh sandwiches and wraps from Luvo®, a variety

of snack boxes and other favorites like the fruit and cheese plate.



FREE MOBILE MESSAGING

-2.20

C.C.

FREE MESSAGING IS AVAILABLE ON ALL GOGO-ENABLED DELTA FLIGHTS, INCLUDING ALL AIRCRAFT WITH TWO OR MORE CABINS

- Delta Air Lines is the first U.S. global carrier* to offer free mobile messaging, providing more customers access to free messaging than any other carrier.
- The airline has the most aircraft enabled with free messaging.
- Customers can text via their application of choice including iMessage, WhatsApp and Facebook Messenger.

COMFORT+

A DELTA

DELTA'S IN-FLIGHT WI-FI

THE WORLD'S LARGEST WI-FI EQUIPPED FLEET OF AIRCRAFT



DELTA IS NOW THE ONLY U.S. AIRLINE TO OFFER WI-FI ON ALL OF ITS LONG-HAUL INTERNATIONAL FLIGHTS AND OPERATES THE WORLD'S LARGEST WI-FI EQUIPPED FLEETS



DELTA SKY CLUBS® RAISING THE BAR WE'RE INVESTING IN DELTA SKY CLUBS ACROSS OUR NETWORK









Relax and unwind in one of our 251 Sky Clubs and Partner Lounges

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Sky Clubs in New York-JFK and Atlanta feature outdoor Sky Deck[®]

0

Asanda Spa now available at Seattle and New York-JFK Sky Clubs with Atlanta coming soon.



DELTA SKY_CLUBS® RAISING THE BAR WE'RE INVESTING IN DELTA SKY CLUBS ACROSS OUR NETWORK









At our Sky Clubs, enjoy locally sourced cuisine, craft beers, fine wines and Starbucks[®] Coffee



Renovated LAX Sky Club features new shower suites, updated food area with cafe seating and 100 additional seats



Sky Club at Atlanta Concourse B is the second largest in the Delta system, opened September 2016



FOCUSED ON INNOVATION CREATING VALUE FOR YOU AND YOUR TRAVELERS









Self-Service Bag Drop



CLEAR Biometric Screening Lanes



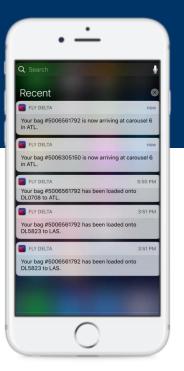
Biometric Boarding Pass





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UPDATED FLY DELTA APP





HELPING CUSTOMERS FIND THEIR WAY AND ACCESS TRIP INFO EVEN OFFLINE







Offline Access

Live push notifications



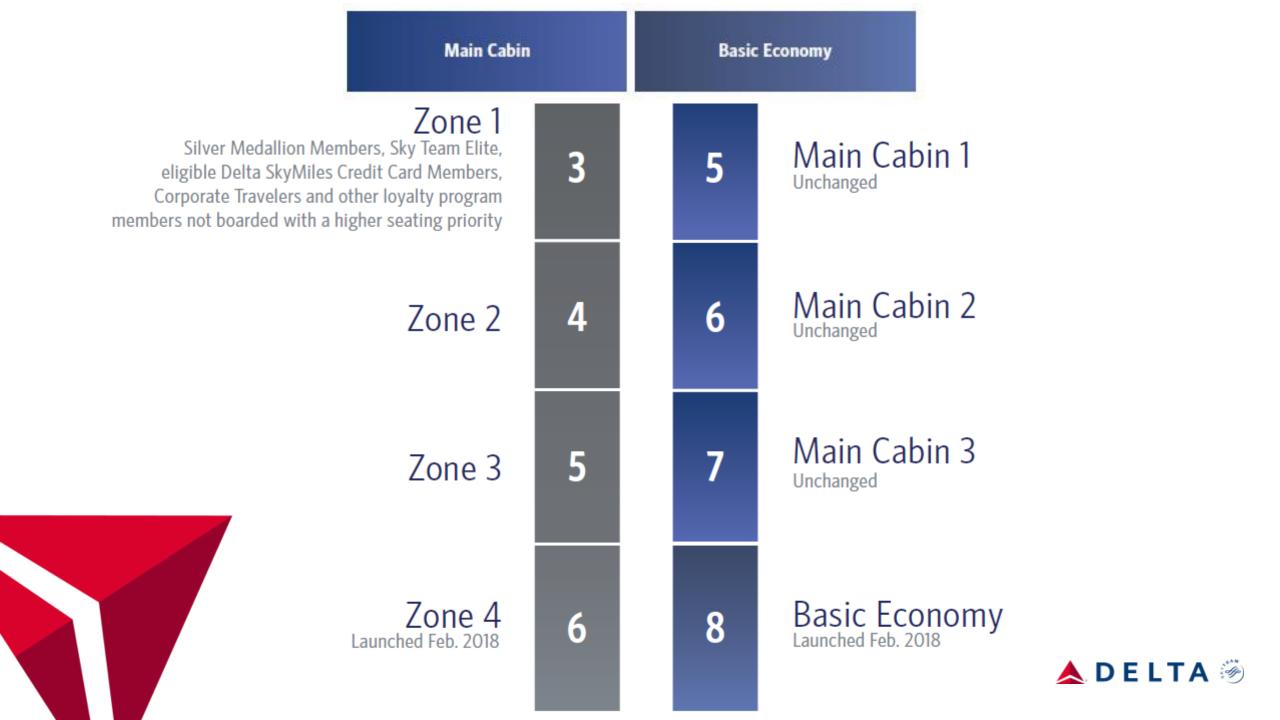
Re-booking options

Auto Check-in



Boarding Simplified: Delta Introduces Boarding Order by Branded

0 1		0	/			
Delta One®	Delta Premium Select or First Class	De	lta Comfort+®		Sky Priority®	
<	CURRENT BOARDING Z	ONES	BOARDING	ORDER	LAUNCHING JAN. 23	\geq
Delta One,	First Class or Delta Premium Select &	1	D	Delta One [®] Diamond Medallion [®] Members will board with this group if an aircraft has a Delta One cabin		
	Diamond Medallion Members gional jets without a First Class cabin, ins with Diamond Medallion Members		2 F	iamond Med an aircraft d or regional je	remium Select or First Cla Iallion Members will board with this group Ioes not have a Delta One cabin ets without a First Class cabin, boarding h Diamond Medallion Members	SS
	Sky Priority®	\land	3 [Delta C	omfort+®	
	Platinum & Gold Medallion Members, Delta Comfort+ and other eligible loyalty of boarded with a higher seating priority	2	4 ^P	nd other elig	Drity [®] old Medallion Members, SkyTeam Elite Plus ;ible loyalty program members not boarded seating priority	





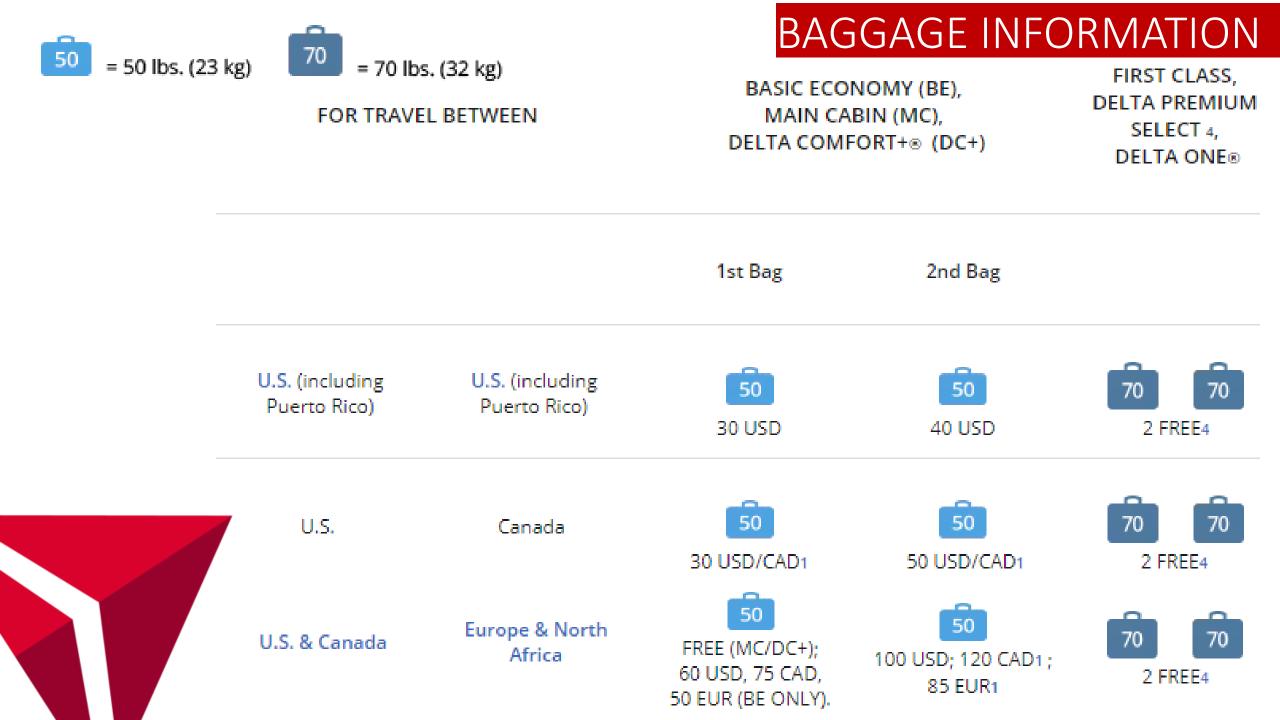




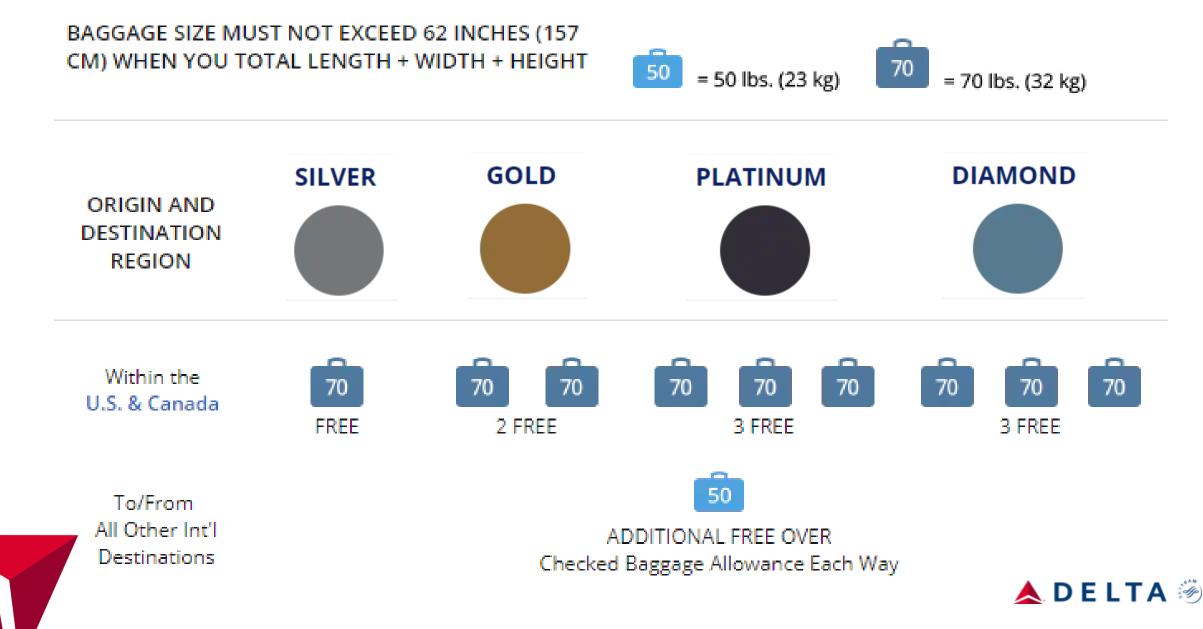
SkyMiles

All paid tickets (except E fares), Award Tickets, Miles + Cash, and Pay with Miles tickets⁽²⁾





BAGGAGE **SKYMILES** MEDALLION MEMBERS





CARRY-ON WEIGHT RESTRICTIONS

CARRY-ON SIZE RESTRICTIONS

It Baggage may not exceed 45 linear inches (or 114 cm) in combined length, width and height, including any handles and wheels, with the exception **of small musical instruments that fit in the overhead** compartment space or under-seat space available at the time of boarding

•Baggage must meet carry on size limits (approximately 22" x 14" x 9" or 56 x 35 x 23 cm). Reference size check templates located at ticket counters and gates

No maximum weight applies to carry-on baggage except in the below stations:

Singapore, Singapore - Changi International Airport (SIN) carry on should not exceed 15 lbs. (7kgs)
Beijing - Beijing Capital International Airport (PEK) Civil Aviation Administration of China (CAAC) requires that domestic hand carry bags should not exceed 10kgs. Individual carrier rules apply for international flights.

•Shanghai - Pudong International Airport (PVG) carry on should not exceed 22lbs. (10kgs)



DELTA New Domestic Fare Structure

What is changing?

(DPS) •In addition to Delta Premium Select (DPS), F class will be used for marketed code-share product on partner-operated flights with a true International First-Class product such as Air France's La Premiere

Delta is making these changes to:

•Fare classes F, P, A, G, and R will no longer be available when booking

•F, P, A, and G classes will continue to be used for Delta Premium Select

First-Class in Domestic markets, as these fares shift to J, C, D, I, Z and

O, with mixed-service exceptions noted above

Better align our fare products with our partners to deliver a more seamless customer experience

•Reduce confusion when booking with Delta and/or our partner airlines

 Improve consistency of fare classes among other carriers and IATA-defined classes

DOM Fare Class Hierarchy							
Branded Product	Current	Future	Dual RBD				
First Class	F	→ J	Yes				
First Class		→ c	Yes				
First Class	Р —	→ D	Yes				
First Class	Α —	→ I	Yes				
First Class	G —	→ z	Yes				
Delta Comfort +	W	W	Yes				
Main cabin	Y	Y	No				
Main cabin	В	В	No				
Main cabin	M	М	No				
Main cabin	н	Н	No				
Main cabin	Q	Q	No				
Main cabin	ĸ	К	No				
Main cabin	L	L	No				
Main cabin	U	U	No				
Main cabin	т	Т	No				
Main cabin	х	x	No				
Main cabin	v	v	No				
Basic Economy	E	E	Yes				

DELTA COMFORT+®

OMFORT

Dual-Inventory Check Process

For the Delta Comfort+ fare product to be available for purchase, <u>both the FBC booking</u> <u>class and the inventory class of service must be</u> <u>available.</u>

COMFORT

•Example of a Delta Comfort+ fare:

- The 2nd from last letter in a Fare Basis
 Code will indicate "C"
- Booked in W class = 'V' fare basis code
- Requires both 'W' and 'V' class to be available (dual inventory check)

 KBPBOS 10SEP
 TUESDAY
 1200N
 *ALT G*2/EST
 1

 1*
 8519
 P9
 A9
 G9
 C7
 J7
 D6
 I0
 Z0
 KBPCDG
 600A
 820A
 319
 BB0

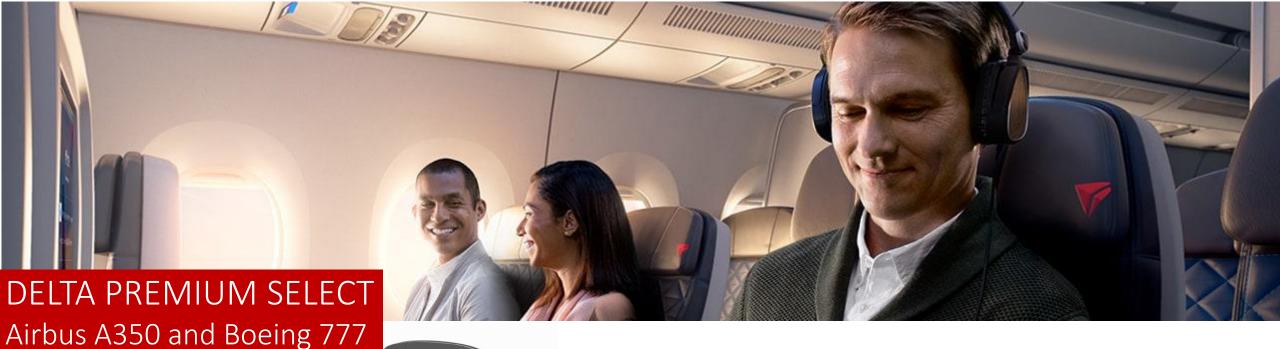
 M9
 Y9
 B9
 M9
 H9
 Q9
 K9
 L9
 U9
 T9
 X9
 Y9
 E9

2 405 19 C9 D5 I0 Z0 W9 Y9 B9 BOS 1020A 1229P 76W SL0 19 H9 Q9 K9 L9 U9 T9 X9 V9 E9

1 DL8519W 10SEP2 KBPCDG SS1 600A 820A B *DL CODE SHARE-QUOTE OPERATED BY AIR FRANCE AS AF FLT 1653 2 DL 405W 10SEP2 CDGBOS SS1 1020A 1229P L 3 DL 404W 18SEP3 BOSCDG SS1 704P 810A¥1 D 4 DL8518W 19SEP4 CDGKBP SS1 935A 140P B *DL CODE SHARE-QUOTE OPERATED BY AIR FRANCE AS AF FLT 1752

VL28J6C1*L20J6C1

BF USDTX UAHEV UAHTOTAL UAH001-618.00100411708827129



Booking classes – P, A, G

NO NAMES

1 DL8519G 10SEP2 KBPCDG SS1 600A 820A B *DL CODE SHARE-QUOTE OPERATED BY AIR FRANCE AS AF FLT 1653 2 DL 157G 10SEP2 CDGLAX SS1 315P 557P D 3 DL 156G 18SEP3 LAXCDG SS1 1237P 755A¥1 L 4 DL8518G 19SEP4 CDGKBP SS1 935A 140P B *DL CODE SHARE-QUOTE OPERATED BY AIR FRANCE AS AF FLT 1752

BASIC ECONOMY "E" class booking

How to Identify Basic Economy Fares
The booking code for Basic Economy fares will be "E" class, however, the fare basis code may indicate X, V or other classes.

•Basic Economy fares will contain an identifier in the fare basis code:

- Fares identified via a "B" in the 2nd to last position of the Fare Basis Code for all markets, except Europe, but including UK point of origin fares
- Europe point of origin fares will have "LR" in position 5&6 of the fare basis code

•The Basic Economy fare will require both 'E' Class and the class of service of the fare basis code to be available (dual inventory check). 24SEP DL423 - J9 C9 D7 I0 Z0 W9 Y9 B9 M9 H9 Q9 K9 L9 U9 T9 X9 V0 E9

DL 423 24SEP2 JFKLAX SS1 1155A 256P

Basic Economy: Basic Economy: Non-UK Europe PoS in transatlantic markets
Basic Economy: VLP6LRBE

Know the Details on BASIC ECONOMY

Basic Economy Restrictions:

•Seat assignments are available for purchase (for domestic itineraries only) starting seven days from departure until 24 hours prior to departure; pricing will vary per trip and may be purchased leg by leg. Otherwise, seat assignments are only available after check-in or at the gate.

•Passengers traveling together, including families, may not be seated together;

•Boarding in the last zone;

•Overhead bin space may be limited (checked luggage fees do not apply for gate-checked carry-ons)

•Not changeable and non-refundable;

•Not being eligible for paid or complimentary upgrades or preferred seats, even with SkyMiles® Medallion® Status. However, Medallion Members still earn miles, Medallion Qualification Miles(MQMs), Medallion Qualification Segments (MQSs) and Medallion Qualification Dollars(MQDs – U.S.-based Members only).

•Not being eligible to combine with other Delta fares.

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Where is the Delta booking policy published?

The Delta Booking Policy is available on the Delta Professional Travel Agency website **www.pro.delta.com**

Booking Policy Violations

Administrative Fees for Debit Memo Issued

Inactive Segments

Passives

Duplicate Segments

Fraudulent, Fictitious or Speculative Bookings

Invalid Name Changes

Churning

Missing Secure Flight Passenger Data

Inventory Circumvention

Fees

\$50 administrative fee

\$3.50 per passenger, per segment

\$3.50 per passenger, per segment

\$10.00 per segment

\$15.00 per segment

\$15.00 per segment

\$3.50 per segment

\$50.00 per name per PNR

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\$100 per booked segment for unticketed PNRs or \$600 per OD passenger for ticketed PNRs

CANCELED FARE/FARE INCREASE POLICY

3801



Delta offers a same day "Canceled Fare and Fare Increase" policy, valid worldwide, for tickets issued on 006 ticket stock, for a Delta, Air France, KLM, Alitalia or Virgin Atlantic published fare.

Fares are subject to change and are not guaranteed until tickets are issued. For this reason, travel agents are encouraged to issue tickets the same day as reservations are booked to guarantee the fare quoted.

THANK YOU

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